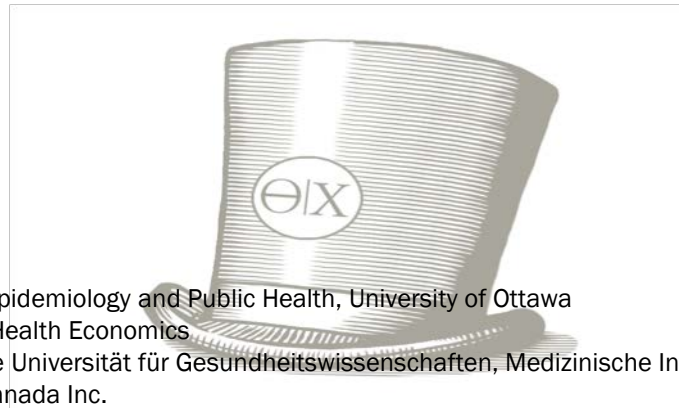


Where can we use real-world evidence?

When Are Phase III Trials Viable/Not Viable?

Don Husereau



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- (2) Senior Associate, Institute of Health Economics
- (3) Senior Scientist, UMIT - Private Universität für Gesundheitswissenschaften, Medizinische Informatik und Technik GmbH
- (4) President & CEO, 9363980 Canada Inc.

Disclosures

- I have worked for public and private sector organizations that might be interested in what I have to say.

Public / not-for-profit

Ontario CED member 2015-2019 • PMPRB Advisor / Working Group member • CADTH (pCODR EGP 2015-present, pERC committee member 2015-2017, Strategic advisor (early scientific advice / real-world evidence), CDR) • PAAB consultant (code changes) • Health Canada Strategic Policy Branch • Federal Innovation Council • Genome Canada • CD Howe Institute • ISPOR • IHE HTAi • CPhA • CHEO Research Institute

Private / for-profit

AbbVie • Amgen • AstraZeneca • Boehringer Ingelheim (Canada) Ltd. • Bristol Meyers Squibb • Celgene • CSL Behring • Gloval and Canadian consultancies (Cornerstone, Evidera, IQVIA, Pivina etc.) • Danish Life Sciences Council • Eli Lilly • Esai • GSK • Janssen • Leo Pharma • Lundbeck • Merck • Novo Nordisk • Otsuka • Pfizer • Purdue • Taiho • Takeda • Legal firms (as expert witness)



Overview of what I am going to address...

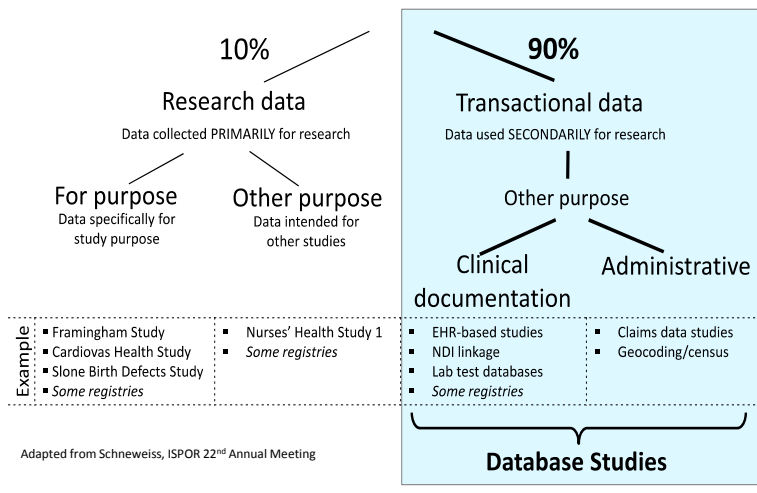
- What do we mean by RWE, observational data, phase 2*, and phase 3 data?
- What is the value of a positive phase 2 trial?
 - What is the chance of receiving a positive pERC recommendation?
 - What is the chance they are wrong?
 - What are the implications of misleading results?
 - What are the implications of overestimating benefit?
- Is a phase 3 trial always viable?

*Arabic numerals used to avoid false positives.



RWD, observational data and phase 2 study

“potential for complementing the knowledge gained from traditional clinical trials, whose well-known limitations make it difficult to generalize findings to larger, more inclusive populations of patients, providers, and health care delivery systems or settings that reflect actual use in practice.”¹



TITLE 21--FOOD AND DRUGS
 CHAPTER I--FOOD AND DRUG ADMINISTRATION
 DEPARTMENT OF HEALTH AND HUMAN SERVICES
 SUBCHAPTER D--DRUGS FOR HUMAN USE

(b) *Phase 2.* Phase 2 includes the controlled clinical studies conducted to evaluate the effectiveness of the drug for a particular indication or indications in patients with the disease or condition under study and to determine the common short-term side effects and risks associated with the drug. Phase 2 studies are typically well controlled, closely monitored, and conducted in a relatively small number of patients, usually involving no more than several hundred subjects.

“more pragmatic”

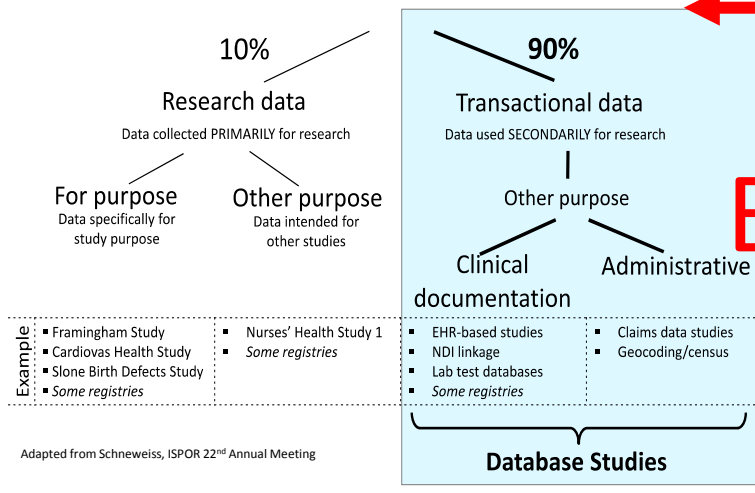
“highly controlled”

1. Sherman RE, Anderson SA, Dal Pan GJ, Gray GW, Gross T, Hunter NL, et al. Real-World Evidence - What Is It and What Can It Tell Us? N Engl J Med. 2016 Dec 8;375(23):2293–7.



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BUT

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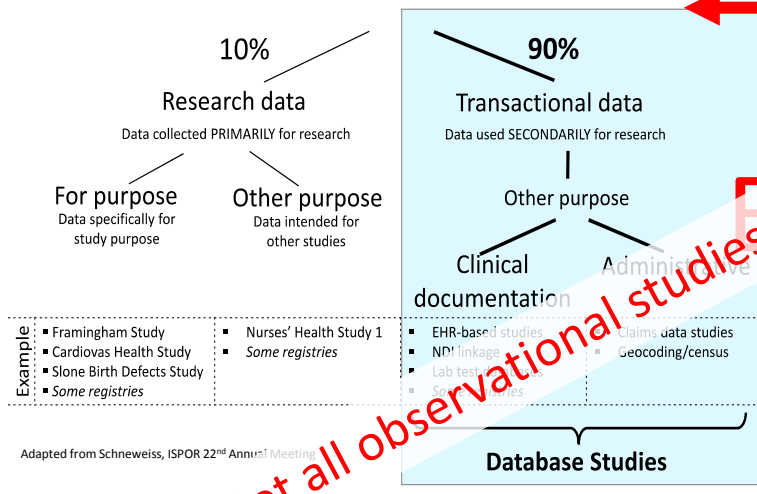
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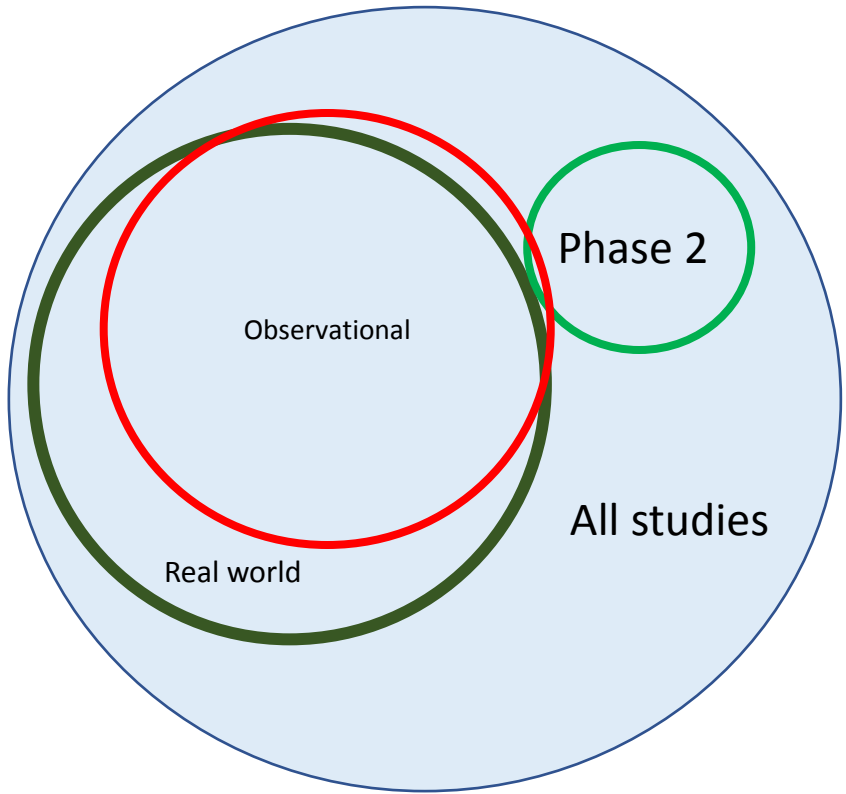
Not all observational studies are real world studies

“more pragmatic”

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1. Sherman RE, Anderson SA, Dal Pan GJ, Gray GW, Gross T, Hunter NL, et al. Real-World Evidence - What Is It and What Can It Tell Us? N Engl J Med. 2016 Dec 8;375(23):2293–7.





RWE Venn

What is the value of phase 2 data?

- What is the chance of receiving a positive pERC recommendation?
 - Until April of this year, pERC positive recommendations were issued for **phase 2** data **56% of the time**, while **phase 3/4** data led to **81% positive recommendations***
 - Therefore, chance of positive recommendation is 30 % lower (95% CI 4-49%) with phase 2 data.
 - Non-oncology recommendations, in contrast, are often positive with non-comparative or phase 2 data (e.g., sofosbuvir + ribavirin, asfotase alfa, nitisinone)



What is the chance pERC is wrong?

- Current success rate for phase 2 applications to pERC is 56%.¹
- Presumably a positive phase 2 leads to a phase 3
- In contrast the probability of success of a phase 3 drugs is ~35% in oncology for all indications and ~49% for "lead" indications.
- Therefore, pERC may be optimistic. They are more positive (56% vs. 49%) than the overall picture for oncology.

1. Wong CH, Siah KW, Lo AW. Estimation of clinical trial success rates and related parameters. *Biostatistics*. 2019;20(2):273-286. doi:[10.1093/biostatistics/kxx069](https://doi.org/10.1093/biostatistics/kxx069)



On the other hand...

Drugs with negative recommendations based on non-comparative, phase 2 data

| Drug | Year | Comment on phase 3? | Phase 3 trial | Outcome |
|---|------|---------------------|-------------------------|----------|
| Alectinib (Alencensa) | 2017 | Yes | ALUR | Positive |
| Brigatinib (Alunrig) | 2019 | No | ALTA-1L | Positive |
| Ofatumumab (Arzerra) | 2015 | Yes | COMPLEMENT-1 | Positive |
| Blinatumomab (Blincyto) | 2016 | Yes | COG AALL1331 / 20120215 | Positive |
| Daratumumab (Darzalex) | 2016 | Yes | MAIA | Positive |
| Ibrutinib (Imbruvica) | 2016 | Yes | iINNOVATE | Positive |
| Dabrafenib+Trametinib (Tafinlar+Mekinist) | 2017 | Yes | ? | NA |
| Venetoclax (Venclexta) | 2016 | Yes | NCT02756897 | Positive |
| Ceritinib (Zykadia) | 2015 | No | ASCEND-5 | Positive |



And yet on the *other* hand.....

Drugs with negative recommendations based on (positive) non-comparative, phase 2 data
where phase 3 used very similar patient populations / regimens of original phase 2 study

| Drug | Year | Comment on phase 3? | Phase 3 trial | Outcome |
|--------------------------|------|---------------------|-------------------------|----------|
| | | | | |
| | | | | |
| Ofatumumab (Arzerra) | 2015 | Yes | COMPLEMENT-1 | Positive |
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| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Ceritinib (Zykadia) | 2015 | No | ASCEND-5 | Positive |



What are the implications of misleading results?

- If pERC says no and is “wrong”, lost opportunity for patients
 - This value would equal the value of treatment under conditions of value-based price negotiation
 - e.g., 1000 patients x 0.5 QALYs= 500 QALYS
 - Few phase 3 trials replicate phase 2 condition

What are the implications of misleading results?

- If pERC says yes and it wrong, then use of drug represents an opportunity cost on other patients.
 - The value of this would equal the value of treatment under conditions of value-based price negotiation.
 - Lost additional value through price premiums
 - e.g., 500 QALYs that are worth 600 healthcare system QALYs due to 20% price premium over generic.
 - So if there is a 50% chance of being wrong, saying “no” represents less loss to the health system.
 - Gain of 600 QALYs – 500 QALYs = 100 QALYs!

Is a phase 3 trial always feasible?

- Yes, but it is not always desirable.

Final thoughts

- We can't predict which phase 3 trials will fail
 - But we know a proportion of them will
- We know effect sizes will go down on average
 - But we don't know by how much
- Erring on the side of “no” will create gains for health system value.
 - But identifiable patients will be aware of the loss.

Those who have knowledge, don't predict.
Those who predict, don't have knowledge.

–Lao Tzu, 6th Century BC Chinese Poet



Don Husereau

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g m a i l . c o m

Where RWE can be used to support suboptimal evidence across all clinical development phases.

Tarry Ahuja, *PhD*

CADTH

RWE Lead, Manager – Program Development

CAPT Conference

October 22nd, 2019

What is Real-World Evidence (RWE)?

CADTH

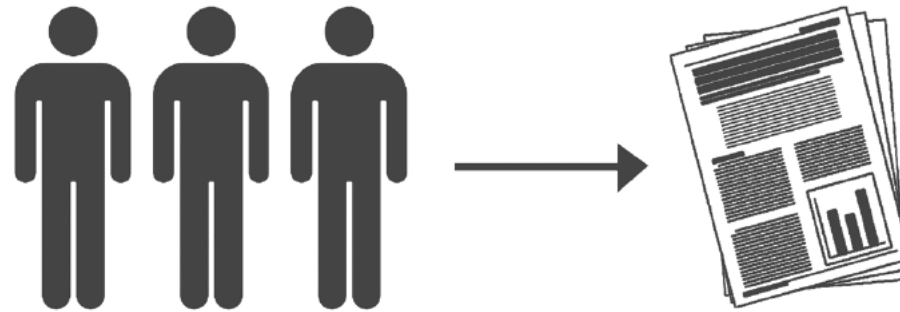
What is RWE?

RWD is an overarching term for data that are not collected in the context of conventional randomised controlled trials (RCTs).

Real-world evidence (RWE) is the evidence derived from the analysis and/or synthesis of **real-world data (RWD)**.

What is RWE?

TRADITIONAL EVIDENCE



- Randomized controlled trials (RCTs) have been the gold standard
- Patients are quite homogenous
- Data collected is closely controlled and monitored
- High internal validity, Low external validity

* adapted from www.nehi.net

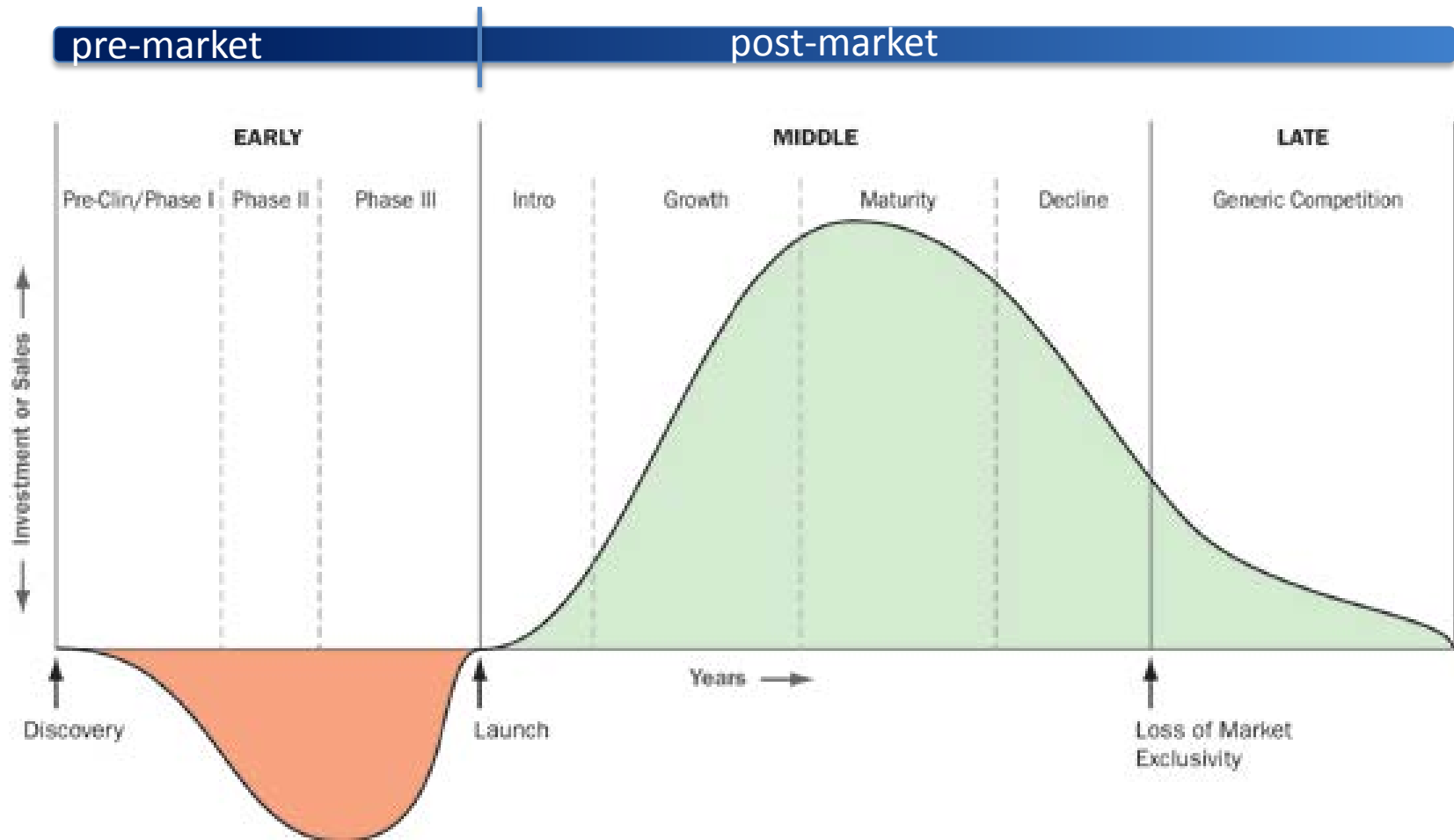
What is RWE?



- Data comes from various non-RCT sources
- Patients are quite heterogenous
- Data collected is real-world practice settings
- Low internal validity, High external validity

* adapted from www.nehi.net

Drug Product Lifecycle



* adapted from pharmaexec.com

Drug Product Lifecycle



* adapted from McKinsey Practice Perspectives on RWD.

Regulatory Position on RWE

International guidance on regulatory use of RWE includes:

- FDA Sentinel initiative (May 2008, Feb 2016)
 - safety of FDA-regulated medical products
- FDA RWE Framework (Dec. 2018)
 - monitor postmarket safety and adverse events and to make regulatory decisions

Regulatory Position on RWE

International guidance on regulatory use of RWE includes:

- National Institutes of Health (NIH) Collaboratory
- National Patient-Centered Clinical Research Network (PCORnet)
- In 2013, EMA issued guidelines for RWE studies, requiring risk-benefit data in addition to post-authorization safety studies.

Regulatory Position on RWE

Health Canada guidance on regulatory use of RWE includes:

- Guidance documents on RWD - overarching principles to guide the generation of RWE that would be consistent with the regulatory standard
- Notice to Industry on Submissions with RWE:
 - encourage RWE submissions
 - for populations often excluded from clinical trials (ex: children, seniors, and pregnant women);
 - where clinical trials are unfeasible
 - where clinical trials are unethical

So what's stopping us
from using RWE in
decision-making?



Factors to consider

Barriers to use of RWD/E by HTA and Payers:

- managing uncertainty
 - RCT vs. RWE
 - regulatory/decision grade
 - acceptable levels of uncertainty
- illustrating unmet need
- lack of consensus on guidelines or principles
- trustworthiness / transparency
- lack of knowledge and skill

Ongoing activities

Partnership between HTA and Regulator

- collaboration between CADTH, HC and INESSS
- produce strategy for use of RWE across the product lifecycle *(fall 2019)*
- guidance documents for use of RWE for drugs:
 - *principles and expectations of RWD*
 - *appropriate approaches for RWE*

Ongoing activities

Formation of RWE Drug Core Action Team (CAT)

- collaboration between HTA and regulator
- contribution from payers, data holders/producers, academics, and industry
- strategic-thinking and address common barriers
- improved transparency and awareness

Ongoing activities

Involvement in CanREValue Collaboration:

- multi-year grant led by Dr. Kelvin Chan

Goal:

- develop a framework for Canadian provinces to generate and use RWE for cancer drug funding decisions

Ongoing activities

Potential Impact:

- **reassessment** of cancer drugs by recommendation-makers
- **refinement** of funding decisions or
- re-negotiations/re-investment

Ongoing activities

ISPOR RWE Transparency Initiative

- multi-stakeholder participation including HTA
- identify practical implementation steps to facilitate routine registration of RWE studies
- includes posting of protocol, with date-stamp
- white paper currently available

Next steps

- continued collaboration between stakeholders to provide guidance and framework
- continued collaboration with industry and data stewards to produce “appropriate” RWD
- improve capacity and skill across HTA and payers
- “dive-in” with pilots

CADTH Evidence
Driven.

ACMETS Preuves
à l'appui.