

# Making Value-Based Agreements a Reality in Canada Through RWE

CAPT 2020 Conference

October 26, 2020

The background features abstract, overlapping green geometric shapes, primarily triangles and polygons, in various shades of green, creating a modern and dynamic visual effect. The shapes are concentrated on the right side and bottom of the frame, leaving the left side mostly white.

Welcome!

# Objective

- ▶ To share information on how researchers and policy makers can collaborate to make value-based agreements (VBAs) a reality in Canada through real-world evidence (RWE) generation and frameworks.

# Speaker Introductions



- ▶ Dr. Winson Cheung - Oncologist, University of Calgary, Alberta Health Services, Oncology Outcomes (O2)



- ▶ Barry Stein - President, Colorectal Cancer Canada



- ▶ Dr. Parneet Cheema - Oncologist, William Osler Health System, University of Toronto



- ▶ Sylvie Bouchard - Director of Drug Evaluation and Technology Assessment for Reimbursement, INESSS



- ▶ Dr. Judith Glennie - J.L. Glennie Consulting Inc. (moderator)

# Housekeeping

- ▶ Please feel free to enter questions into the chat room.
  - ▶ We will pull from these for the Q&A segment.
- ▶ Presentations will be made available on the CAPT web site after the session.
- ▶ An evaluation survey will be sent out after the conference.
  - ▶ Feedback on this session and the whole event would be greatly appreciated.

# Setting the Stage

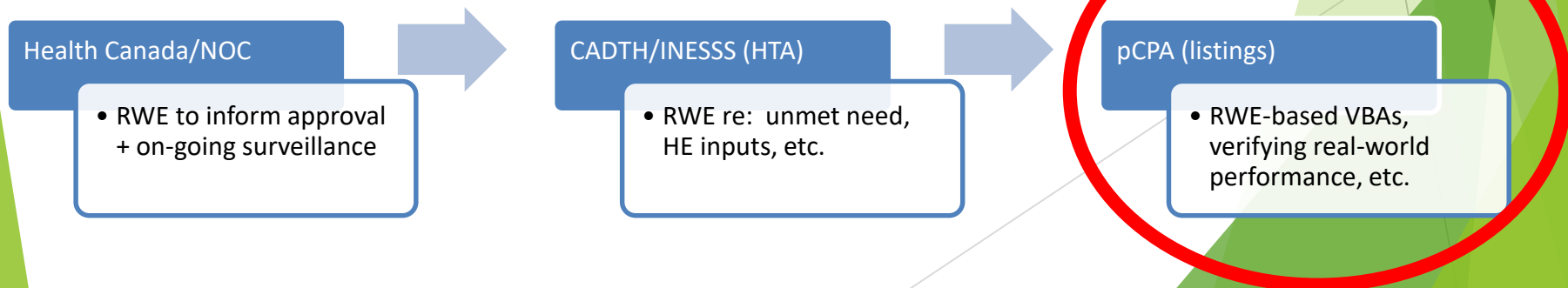
Dr. Judith Glennie

# Background - Why are we doing this?

- ▶ Key area of policy change in Canada:
  - ▶ Determining the role of real-world evidence (RWE) generation and its relation to reimbursement decision making
- ▶ Processes appears to be stuck in neutral
  - ▶ Need for collaborative development of concrete frameworks so that we can move forward with this concept

# Background - What is a VBA?

- ▶ For purposes of today's discussion, a value-based agreement (VBA) is:
  - ▶ A listing (i.e., funding) agreement that leverages real-world evidence (RWE) as a means of demonstrating the value of a product to decision-makers
  - ▶ Concept involves on-going data collection and analysis to address uncertainties regarding the value of the product that are of importance to payers





# Background - Merits of VBAs?

**Payer stakeholders see only a highly-limited and well-defined role for RWE-based VBAs.\***

\*Feairs, Glennie et al. CAPT 2019

- ▶ Allows payers to confirm value and adjust funding as appropriate
- ▶ Provides an evidence-based policy option:
  - ▶ In situations where there are high levels of clinical and economic uncertainty
  - ▶ In therapeutic areas where there is a genuine challenge in developing high quality research (e.g., rare diseases; rare cancers)

# Pharmaceutical Managed Entry Agreements - Lessons Learned from Europe, the United States, Canada, and Australia (Grubert and MORSE; December 13, 2018)



# So, our goal for today....

- ▶ To advance discussions on policies that will help define the role of RWE-based VBAs in patient access to medications

**How can we collaborate to make VBAs a reality through RWE generation and frameworks?**

# Agenda:

## 1. Presentations on RWE and VBAs from different perspectives

- ▶ Researcher
- ▶ Patient
- ▶ Clinician
- ▶ Decision-maker/HTA

## 2. Audience Q&A

# RWE and VBAs - An RWE Researcher Perspective

Dr. Winson Cheung

# Why RWE now?

Controlled Setting



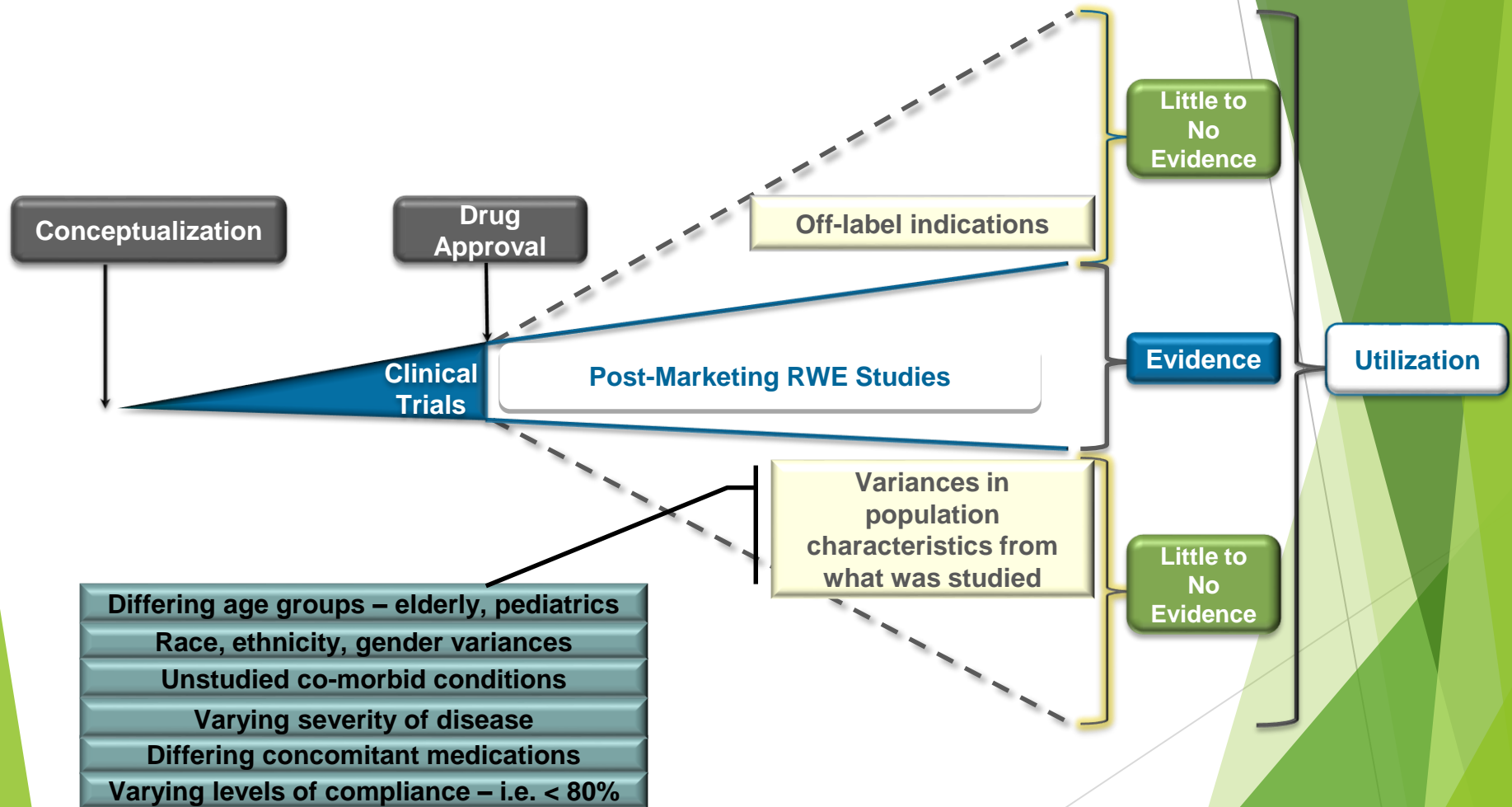
Real World



# RCTs vs. RWE

| Clinical Trials                                    | Real World Cohorts                                       |
|--|--|
| <b>Internal</b> validity                           | <b>External</b> validity                                 |
| <b>Young</b> and <b>fitter</b> patients            | <b>Older</b> and <b>frailer</b> patients                 |
| <b>Finite</b> follow-up                            | <b>Longitudinal</b> follow-up                            |
| Tumor- <b>specific</b>                             | Tumor- <b>agnostic</b>                                   |
| <b>Singular</b> primary endpoints                  | <b>Multiple</b> potential endpoints                      |
| <b>Limited</b> cost and healthcare use information | <b>Comprehensive</b> cost and healthcare use information |
| <b>Granular</b> data on <b>selected</b> patients   | <b>General</b> data on <b>unselected</b> patients        |
| Resource <b>intensive</b>                          | Relatively <b>inexpensive</b>                            |

# Value of RWE





# Common RWE Themes



# Intersection Between RWE and HTA/Payer Bodies



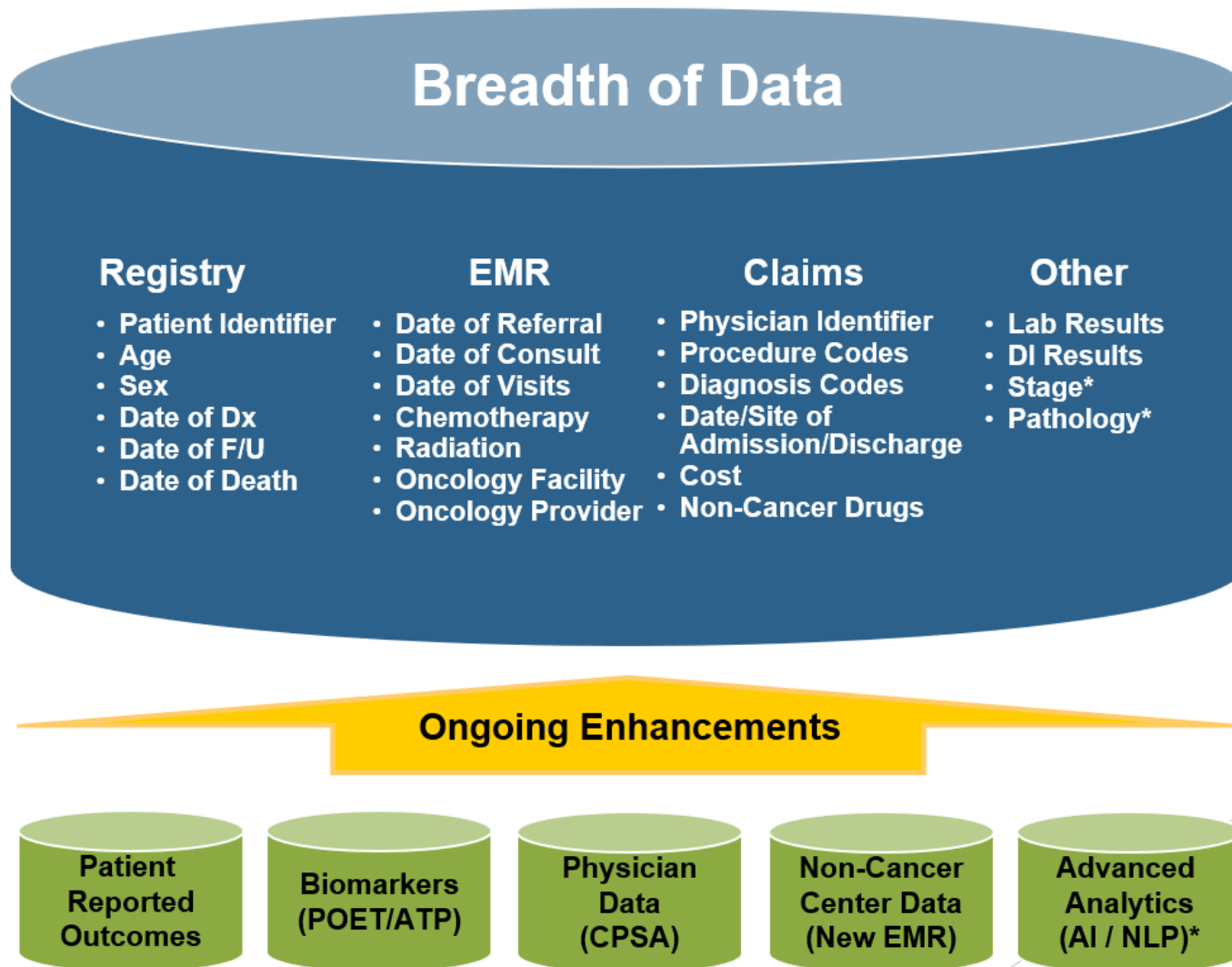
# Measurement Challenges

- ▶ Metrics
- ▶ Timeline
- ▶ Data collection method
- ▶ Quality assurance
- ▶ Validation mechanism
- ▶ Stakeholder/manufacturer participation

# Additional Barriers

- ▶ Limitations with IT (NLP of free text)
- ▶ Timeliness of outcome measures
- ▶ Insufficient patients on drug (rare)
- ▶ Administrative burden and costs
- ▶ Lack of adherence to measurement
- ▶ Regulatory infrastructure/process

# Oncology Outcomes (O2) Group



# RWE across product lifecycle

## “Fit for Purpose” RWE generation

Pre-clinical      Ph I      Ph II      Ph III      Launch

Early awareness of  
treatment landscape

Support HTA  
submission

Real-world  
treatment outcomes

Help inform go/no-  
go decision process

Data-driven insights  
to inform future

Further HTA support

Support trial design to address data gaps

Support post-launch  
marketing strategies

Retrospective RWE Studies

Prospective RWE Studies

# O2/RWE Ecosystem for VBA

ACORN

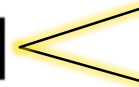


CHORD  
CONSORTIUM

CanREValue



CPHIN



PENTAVERE  
1QBit



onco care





# Precision Medicines and Value Based Frameworks in Canada

## The Patient Perspective

Barry D. Stein

Colorectal Cancer Canada

CAPT 2020 Conference

October 26, 2020

# Precision Medicines and Immunotherapies

**Precision medicines and immunotherapies**, are tumour-agnostic treatments for cancer focus on genetic and molecular mutations regardless of the cancer type or location in the body.

They do not always fit into the traditional approach of our HTA agencies in Canada for funding recommendations and implementation decisions.

We are lagging behind other developed countries in terms of patient access to personalized medicines.

Integrating precision medicine into existing value assessment frameworks **is a priority for Canadian cancer patients.**

# Canadian HTA agencies have not recommended public access to personalized healthcare innovations

pCODR and INESSS issued negative recommendations for a tumour-agnostic cancer treatment largely because they were unable to accept a novel trial design. (Larotrectinib)

If Canadian patients are to benefit from these new technologies, health system stakeholders need to adapt their assessment and decision-making methods for funding and implementation recommendations including frameworks for the collection of RWD and value-based agreements.

Solutions are needed to manage the entry and to monitor approved medicines that may not fit the traditional approach.

- ▶ **We need to build consensus among the various stakeholders to build a precision medicine value assessment framework.**

# Stakeholder Perspectives<sup>1</sup>

## PATIENTS

(Heterogeneous population)

## SYSTEM LEVEL

### Clinicians, F/P/T Health Systems, Life Science Industry

(Variations between: Best evidence-based practice, quality patient care, ability to identify certain patients as better responders to certain therapeutic applications based on biomarker status)

## REGULATOR

**Health Canada** (Safety and efficacy of health technologies)

## HTA

**CADTH, INESSS** (Clinical and cost effectiveness) [Patient values, adoption feasibility (and societal values)]

## PAYERS

**Federal, Provincial, Territorial** (Value for Money, fiscal certainty, budget impact) (Funding of diagnostic tests and the ability to tie access to reimbursement of the biomarker)

## SOCIETAL

**Policy makers** (safe, effective health policies, fiscal responsibility and protect patient rights)

# PATIENT PERSPECTIVES

## Drivers for precision medicine and immunotherapies:

Patients want a timely and accurate diagnosis to make decisions with increased confidence.

Ability to select the most appropriate and effective treatments to improve our outcomes - (right treatment for right patient at the right time)

Shared decision making and ability to evaluate benefits and risks

To incorporate our preferences and values throughout the precision medicine lifecycle (personal treatment goals - risk /benefits /tradeoffs )

Improved QoL

Value in Knowing (e.g. rare disease)

Access to Clinical trials

Q. Will AI in combination with NGS be able to chart clinical pathways in the future and if so, how will it affect patient preferences? Q. Will patients accept being ruled out if criteria for reimbursement is not met?

# PATIENT PERSPECTIVES GAPS & CHALLENGES

## INCOMPLETE OR LACK OF:

Timely access to biomarker testing & precision medicines - equitable access to reimbursed testing (NGS?) (Monitoring - ctDNA)

Knowledge of the implications of biomarkers impact on family members

Knowledge of potential harm from data sharing or lapse in data security

Knowledge and understanding of differences in treatment options

Timely access to treatment (if reimbursed at all)

Understanding of risk prediction e.g. of a rare disease without a cure

Preparedness for prognostic features and future insurance coverage (Ability to provide true informed consent)

Patient preferences input not systematically taken into account (at all stages in the precision medicine lifecycle)

# PATIENT PERSPECTIVES

## OTHER FACTORS TO EXAMINE:

Evaluate the performance of diagnostic tests and precision medicines (RWE)

Alignment of evidence and reimbursement of the diagnostic test and subsequent treatment management

Examine Treatment Algorithms

Ensure transparent evidence collection

Study designs for the smaller group of patients to whom it is intended

Agree in advance on what will and won't be reimbursed in accordance with the diagnostic test and further evidence

# CPHIN – The Canadian Personalized Healthcare Innovation Network<sup>2</sup>

Aims to create Canada's first digitized interconnected and patient centered health data network.

Make health data findable and accessible, ultimately helping patients tailor their own health decisions in partnership with physicians.

Use RWE in regulatory and reimbursement decision-making for life-cycle management of health technologies to help enable and/or accelerate the access of innovative drugs for patients.

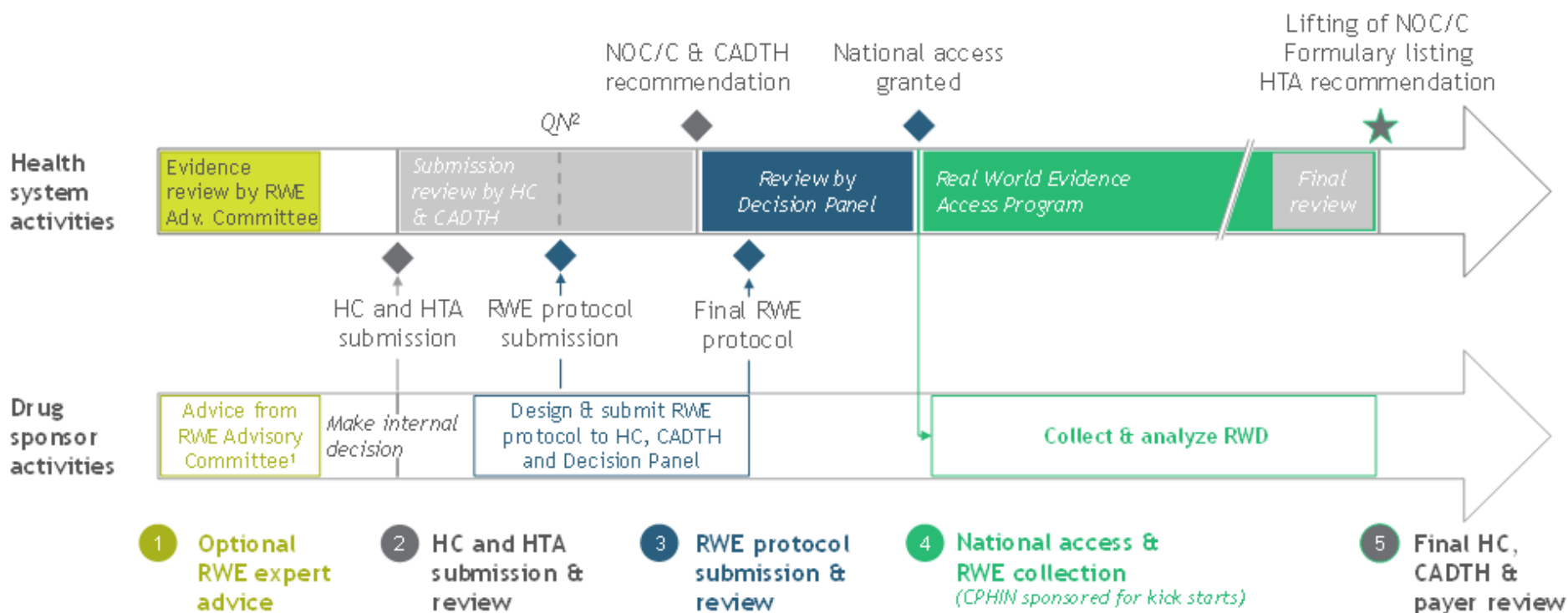
CPHIN developed, the Real-World Evidence & Access in Canadian Healthcare (REACH) Program to enable the generation of RWE to support decisions for regulatory approval and reimbursement of new therapies where non- RCTs are critical.



# The REACH Program is divided in 5 steps

1. An optional RWE expert advice
2. Health Canada (HC) & Health technology assessment (HTA) submission and review,
3. RWE protocol submission & review,
4. National access & RWE Collection,
5. Final HC, Canadian Agency for Drugs and Technologies in Health (CADTH) & Payer Review

**Proposal: Introduction of a Real World Evidence Access Program, allowing conditional access to new drugs where non-RCT data is critical**



1. Optional, fee based service 2. Qualifying Notice

# Thank You!

*The promise of precision medicine is the ability to leverage known heterogeneity in a population of patients to improve patient management and outcomes*

Sources:

1. Being Precise About Precision Medicine: What Should Value Frameworks Incorporate to Address Precision Medicine? A Report of the Personalized Precision Medicine Special Interest Group Eric Faulkner et al VALUE HEALTH. 2020; 23(5):529–539 <https://doi.org/10.1016/j.jval.2019.11.010>
2. Canadian Personalized Healthcare Innovation Network : [www.cphin.ca](http://www.cphin.ca)



# RWE and VBAs - A Clinician Perspective

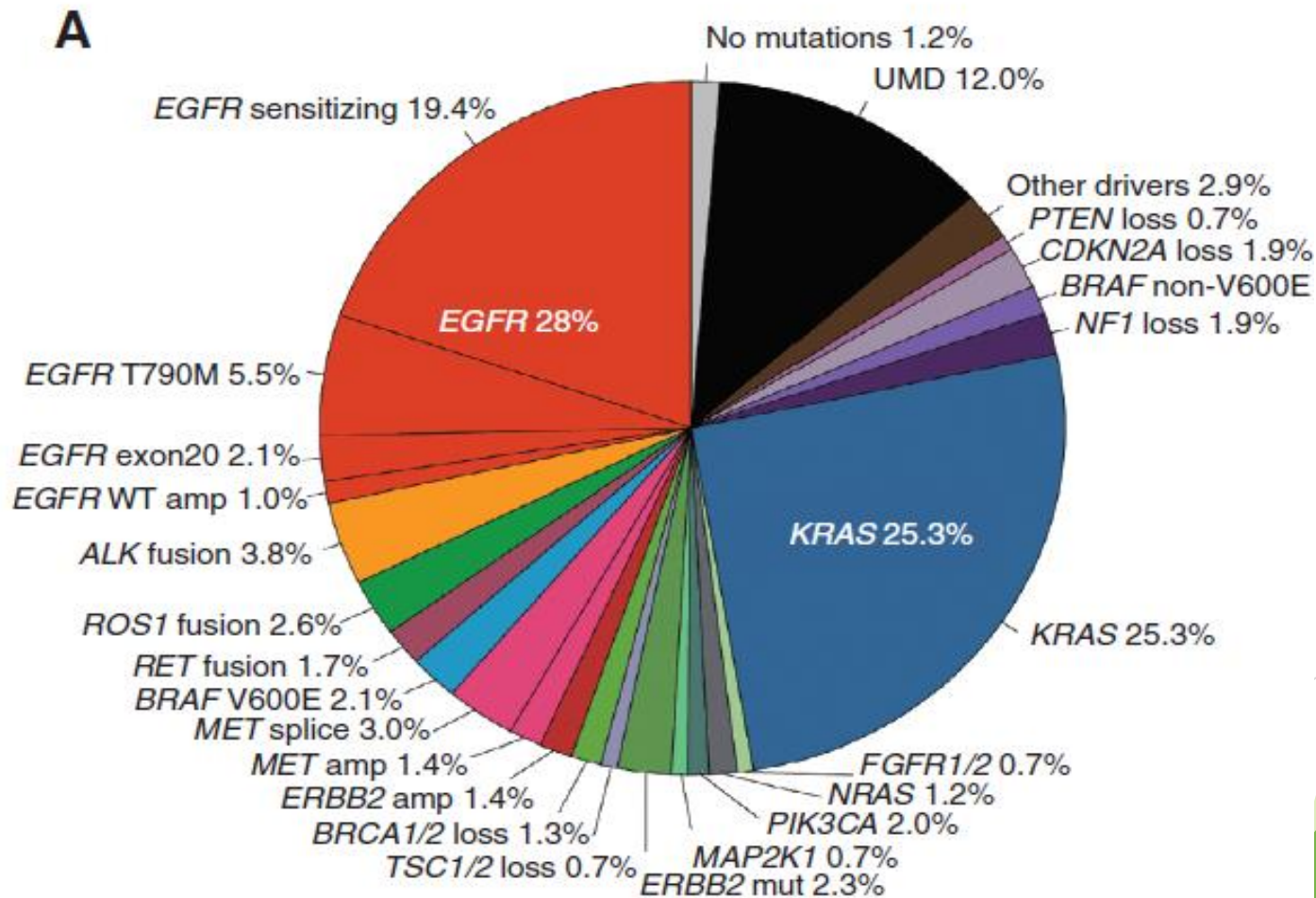
Dr. Parneet Cheema

# RWE and VBAs - A clinician perspective

- ▶ To create a system of VBAs that incorporate RWE, we first and foremost need to create a system of robust generation of high-quality RWE
- ▶ Databases that have provided hypothesis generating evidence in oncology have not always panned out in Phase 3 trials
  - ▶ Generally retrospective data collection
  - ▶ Perception of clinicians: the data is full of bias and missing data
  - ▶ Leading to skepticism of RWE to treating oncologists
- ▶ The role of RWE in VBAs would be to supplement clinical trial data

# Let's take the example of Non small cell lung cancer (NSCLC)

Each patient with NSCLC is not treated the same - it's based on genomic information

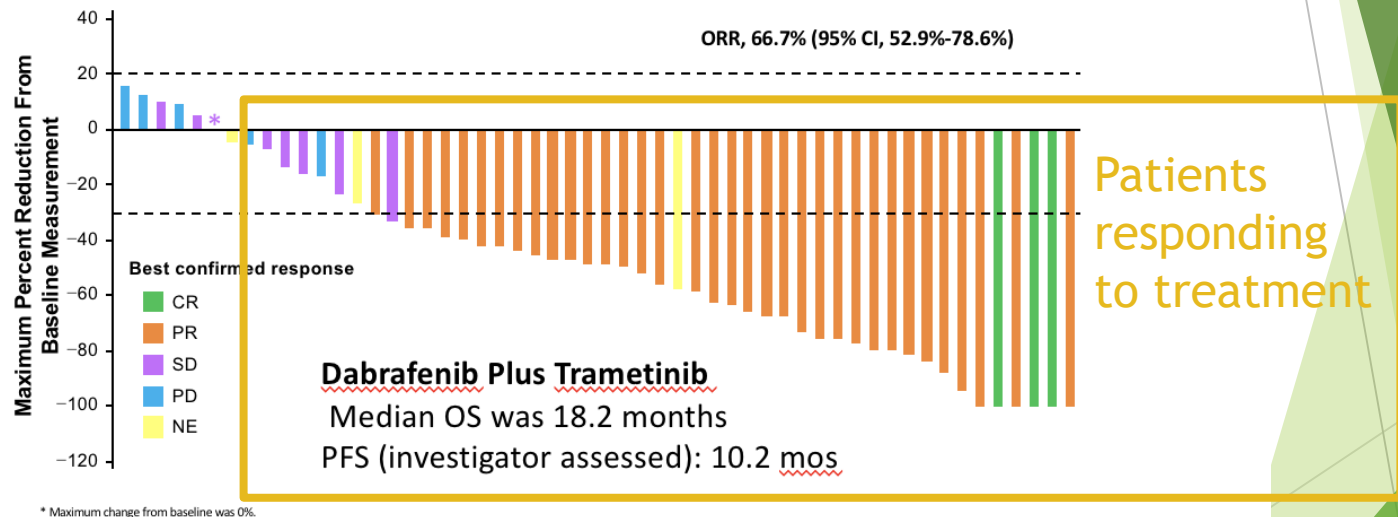


# A case of targeted therapy for a subset of lung cancer patients

Phase 2 data  
Single arm

Dabrafenib/Trametinib for BRAF V600E NSCLC

>1 line (N=57)<sup>2</sup>



14 months to enroll 59 patients from 30 centres, 9 countries!

# pCODR Decision - Dabrafenib/Trametinib

*A step backwards for precision medicine*



pCODR Expert Review  
Committee (pERC): Nov 2017

- pERC made this recommendation because the Committee **was not confident of the net clinical benefit** of dabrafenib plus trametinib due to limitations in the evidence from available clinical trials.
- **Did not meet an unmet need as had other treatment options such as immunotherapy**



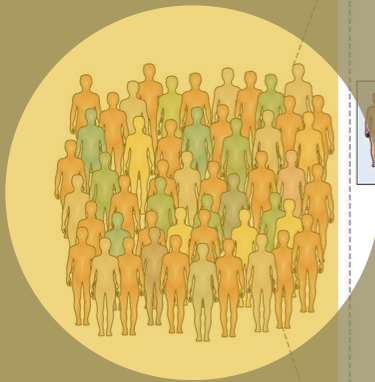
LCC Medical  
Advisory Committee

- **Lumping all patients** by saying we ***have immunotherapy*** **discredits** the approach of **personalized** approach





Heterogeneity in patients with adenocarcinoma of the lung according to driver oncogenes



# Where do we go from here?

Real World Evidence

# Almost saw the same fate for targeted therapy for ROS1-NSCLC

Rare population - 250 cases/year in Canada  
Randomized phase 3 trial not possible



**pCODR Expert Review  
Committee (pERC): May 2019**

**Committee considered that there is a  
net clinical benefit of crizotinib**

pERC also considered that there is a  
significant unmet need for patients

**pERC considered input from  
registered clinicians and  
discussed clinicians' real-world  
experience in treating patients  
with ROS1-positive NSCLC with  
crizotinib.**

pERC considered that the  
registered clinicians observed  
durable responses similar to  
those reported in the trials, as  
well as improved QoL and well-  
being in patients who had been  
treated with crizotinib

# Data are with the patient!

**Most patients with cancer are treated in the community - need this data!**

# Current state of RWE collection by clinicians



# Plea to government / pharma

## → Invest in RWE Generation!

Invest in long term solutions over one off real world studies that are:

- \$\$\$
- In large part have not been well received by payers or clinicians
  - Data often filled with bias of retrospective analysis
- Lack of continuity of staff for data entry

Invest to support infrastructure

- Clinical coordinators - often rate limiting cost
- Prospective data collection is critical for buy in of RWE
- Database for electronic data capture and ease of data transfer between sites
- Support and integrate AI

# Need patient buy-in to support development of RWE

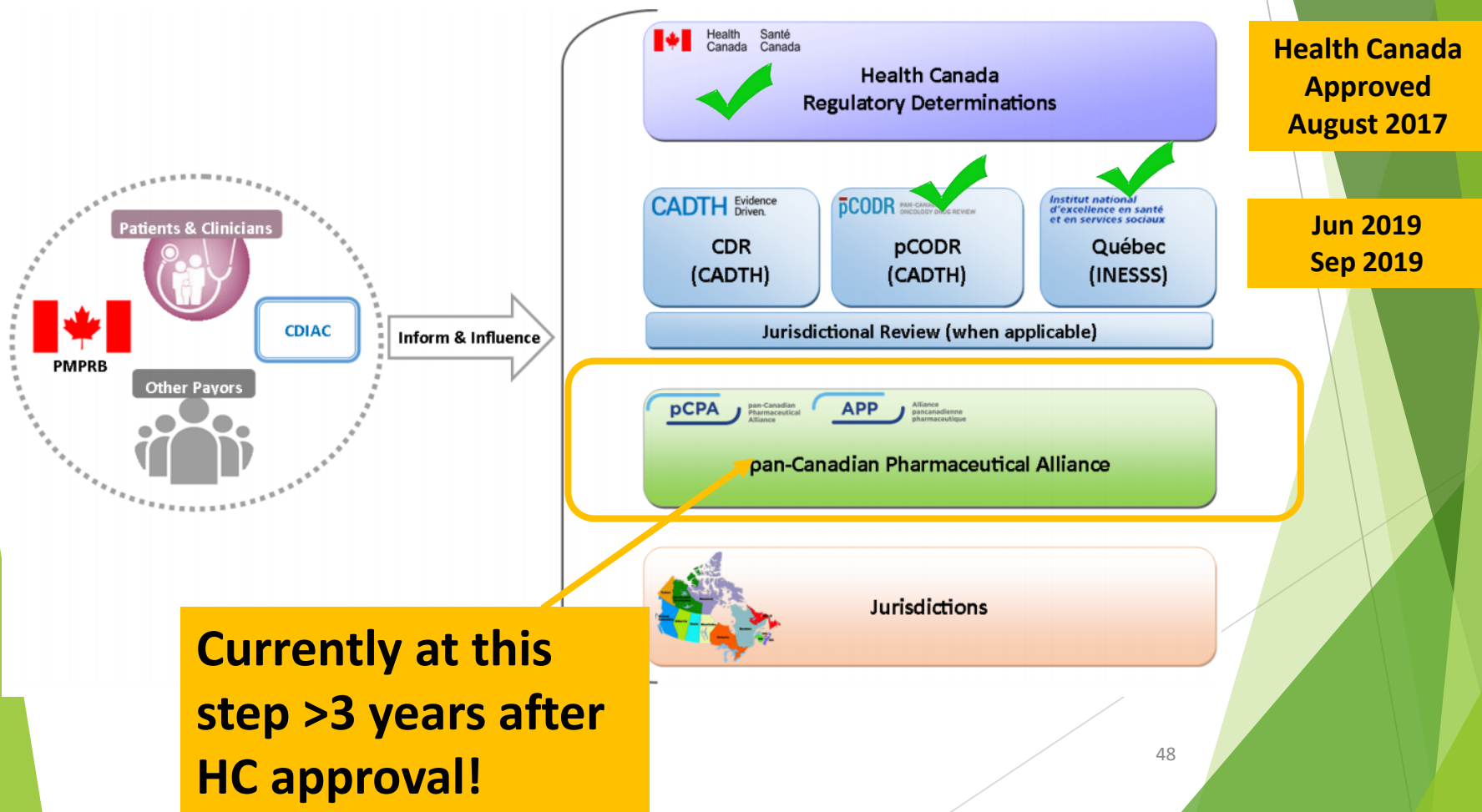
- ▶ Campaign to inform patients of value of participating in registries/databases
- ▶ Patients may be worried about how their data is being used - need for education
- ▶ Simplify consenting
  - ▶ Opt-out registries
  - ▶ Web-based/electronic data capture

# PALEOS - Pan Canadian Lung Cancer Observational Study

**Steering Committee:** Drs. P. Cheema, S. Kuruvilla, G. Liu, P. Wheatly-Price

- ▶ Prospective generation of RWE for lung cancer patients
- ▶ Infrastructure support provided by Pulse Inframe/multiple pharmaceutical companies - electronic database, funding for clinical coordinator, data analysis support
- ▶ Standardized variables that can be used by HTAs
- ▶ All sites entering prospective data in identical manner
  - ▶ Centralized education of coordinators for data entry
  - ▶ Continuity of hired clinical coordinator
- ▶ Ability to scale with incorporation of AI

# The Reimbursement Pathway of crizotinib for ROS1-NSCLC





# What should an RWE-based VBA framework look like from a clinician perspective?

- ▶ For a drug that pCODR will likely conclude has unknown clinical benefit and unmet clinical need, e.g. Phase 2 single arm trials
- ▶ Provisional funding of the drug to patients with the stipulation to provide RWE for each patient receiving the drug
  - ▶ Companies to submit their RWE generation plan along with pCODR submission
- ▶ Allows clinicians/patients to generate RWE that is needed to address uncertainty and will include community centres in addition to academic
- ▶ Established timeframe to evaluate the data

Accelerates access to patients as the RWE is generated



# RWE and VBAs - A Decision-Maker Perspective

Sylvie Bouchard

# Reaction to Panelists

## ▶ Researchers

- ▶ RWE : Where and how in the lifecycle?
- ▶ For what purpose(s)?

## ▶ Patients

- ▶ Integrating precision medicine
  - ▶ Not a reality for a distant future: we already are in the future
  - ▶ How the methodologies are used to produce quality data
  - ▶ Drug and test assessment : we do

## ▶ Clinicians

- ▶ Allowing access while RWE is generated : positive recommendation with conditions
- ▶ RWD not always the answer... we still need RCTs
- ▶ Delays between NOC and reimbursement : manufacturer?

# HTA's Perspective

- ▶ In the files now
  - ▶ Phase I/II without comparators
  - ▶ Dose finding trials
  - ▶ A lot of uncertainties
  - ▶ Secondary outcomes : no data on survival, QOL
  - ▶ High costs
  - ▶ Doubtful cost effectiveness
  - ▶ Huge budget impact
  - ▶ ...

## RWE IN OUR PROCESS

### SLIDE FROM 2018 CAPT PRESENTATION

- More than economic concern
  - ▶ exposure to « bad drugs »
  - ▶ more harm than asset in accordance with patient preferences

- Not always a regulator's concern



efficacy



innocuity

uncertainty on long term outcomes... OS

Must we deny the patients of treatments potentially safe and effective during the time the evidence is coming?

# INESSS Framework

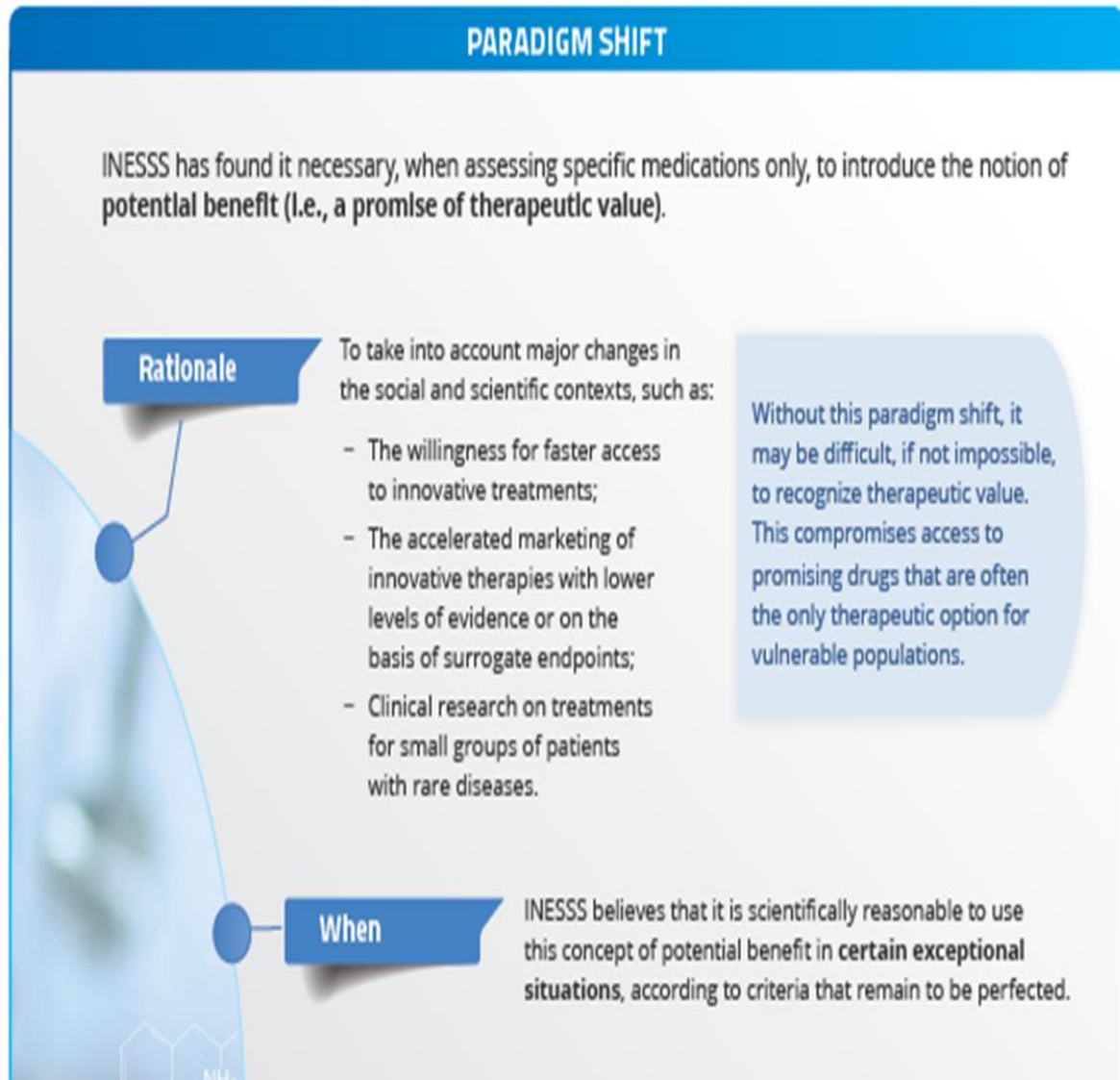
## ► Adapted

- Unmet need.... How the drug fulfill that need
- In constant updating
- Frequent subject of discussion with industry
- Introduction in 2018 ... promise of therapeutic value...

# Promise of Therapeutic Value

After a complex deliberative process, has been used twice to date:

- ▶ Galafold (migalastat): Fabry disease, INESSS 2018
- ▶ Spinraza (nusinersen): spinal muscular atrophy type II or III, INESSS 2019

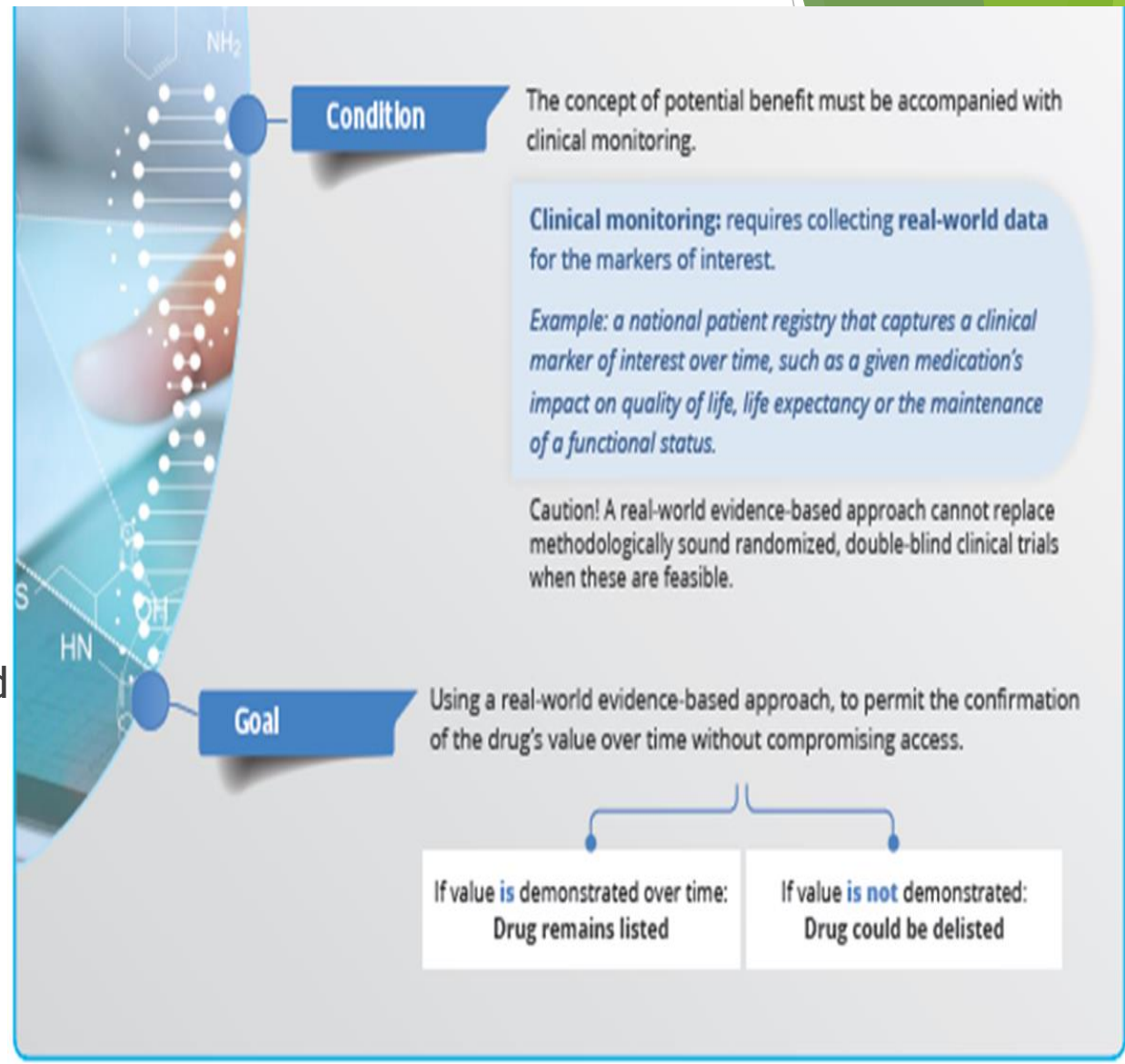




# Promise of Therapeutic Value

## Context :

- ▶ Rare or ultra-rare disease
- ▶ Poor vital and functional prognosis
- ▶ Limited clinical data and hard to obtain
- ▶ Significant unmet need



# Conditional implementation for innovative technologies (1)

- ▶ Roughly speaking:
  - ▶ coverage with evidence development : providing access to a technology while evidence is being developed
  - ▶ performance-linked reimbursement : managing the use of the technology in order to control its cost-effectiveness in real-world conditions
- ▶ Agreements
  - ▶ The assessment of the technology's expected value from the available evidence, which is generally the starting point.

# Conditional implementation for innovative technologies (2)

## ► Agreements

- The gaps in the available evidence can be established, along with the corresponding uncertainty, which has an impact on coverage decision-making;
- Estimating the value of reducing this uncertainty by generating additional evidence. In other words, seek to weigh the potential benefits of new data against the associated costs;
- Investment costs and unrecoverable costs can be considered when making a coverage with evidence development decision;
- Lastly, in certain situations, the possibility of obtaining a price reduction on the technology is examined, since it can have an impact on the assessment of the technology's expected value and the uncertainty.

# Conditional implementation for innovative technologies (3)

- ▶ Complicated... guiding principles needed
- ▶ Sharing the risk associated with uncertainty... embedded in the agreements
  - ▶ What will happen if RWD is negatively conclusive?
- ▶ Issues about governance and funding... must be clear



# Audience Q&A

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# Wrap-up

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# Thank You!

- ▶ Thank you to our panelists!
- ▶ Thank you to our audience!
- ▶ Thank you to CAPT for this opportunity!

Thank You!